

Sedona Westerners Financial History

| Period | 2015/16 | 2016/17 | 2017/18 | 2018/19 | 2019/20 YTD | 2019/20 Est. | 2020/21 Est. | 2020/21 Est. | 2020/21 Est. |
|------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| Income | | | | | | | Members \$25 | Members \$30 | Members \$35 |
| Dues | \$ 12,000.00 | \$ 10,830.00 | \$ 12,330.00 | \$ 11,550.00 | \$ 11,430.00 | \$ 12,600.00 | \$ 10,000.00 | \$ 12,000.00 | \$ 14,000.00 |
| Misc. | \$ 3,380.00 | \$ 771.00 | \$ 327.00 | \$ 48.00 | \$ 25.00 | \$ 50.00 | \$ 50.00 | \$ 50.00 | \$ 50.00 |
| Total Income | \$ 15,380.00 | \$ 11,601.00 | \$ 12,657.00 | \$ 11,598.00 | \$ 11,455.00 | \$ 12,650.00 | \$ 10,050.00 | \$ 12,050.00 | \$ 14,050.00 |
| Expenses | | | | | | | | | |
| Insurance | \$ 2,098.00 | \$ 2,387.03 | \$ 2,396.09 | \$ 2,472.46 | \$ 2,838.94 | \$ 2,838.94 | \$ 2,850.00 | \$ 2,850.00 | \$ 2,850.00 |
| Spring Cookout | \$ 967.00 | \$ 1,599.67 | \$ 1,358.78 | \$ 1,576.98 | \$ 184.57 | \$ 1,500.00 | \$ 1,500.00 | \$ 1,500.00 | \$ 1,500.00 |
| Fall Cookout | \$ 1,135.00 | \$ 1,619.07 | \$ 1,701.98 | \$ 1,378.44 | \$ 1,320.60 | \$ 1,320.60 | \$ 1,350.00 | \$ 1,350.00 | \$ 1,350.00 |
| Holiday Party | \$ 770.00 | \$ 1,218.23 | \$ 1,380.59 | \$ 1,460.00 | \$ 1,742.46 | \$ 1,742.46 | \$ 1,500.00 | \$ 1,500.00 | \$ 1,500.00 |
| PayPal Fees | \$ 235.00 | \$ 235.50 | \$ 459.72 | \$ 565.24 | \$ 523.23 | \$ 576.79 | \$ 550.00 | \$ 550.00 | \$ 550.00 |
| Meeting Room | \$ 500.00 | \$ 490.00 | \$ 580.00 | \$ 680.00 | \$ 570.00 | \$ 680.00 | \$ 680.00 | \$ 680.00 | \$ 680.00 |
| Sunbeam | \$ 62.00 | \$ 60.67 | \$ 10.00 | \$ 10.00 | \$ - | \$ 20.00 | \$ 50.00 | \$ 50.00 | \$ 50.00 |
| Chuck Wagon | \$ 82.00 | \$ 34.37 | \$ 184.50 | \$ 204.77 | \$ 77.61 | \$ 200.00 | \$ 300.00 | \$ 300.00 | \$ 300.00 |
| Honorarium | \$ 1,400.00 | \$ 1,200.00 | \$ 1,000.00 | \$ 1,200.00 | \$ 800.00 | \$ 1,200.00 | \$ 1,200.00 | \$ 1,200.00 | \$ 1,200.00 |
| Nametags | \$ 627.00 | \$ 552.89 | \$ 756.58 | \$ 528.92 | \$ 465.11 | \$ 550.00 | \$ 600.00 | \$ 600.00 | \$ 600.00 |
| Historian | \$ 207.00 | \$ 489.48 | \$ 107.52 | \$ 414.91 | \$ - | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 |
| eMail Services | \$ 69.00 | \$ 157.50 | \$ 165.00 | \$ 210.60 | \$ 189.89 | \$ 180.00 | \$ 200.00 | \$ 200.00 | \$ 200.00 |
| Misc. | \$ 4,771.00 | \$ 276.66 | \$ 643.69 | \$ 454.25 | \$ 54.01 | \$ 100.00 | \$ 100.00 | \$ 100.00 | \$ 100.00 |
| Red Rock Trail Fund | \$ - | \$ - | \$ 200.00 | \$ 1,000.00 | \$ 1,000.00 | \$ 1,000.00 | \$ 1,000.00 | \$ 1,000.00 | \$ 1,000.00 |
| Total Expenses | \$ 12,923.00 | \$ 10,321.07 | \$ 10,944.45 | \$ 12,156.57 | \$ 9,766.42 | \$ 12,008.79 | \$ 11,980.00 | \$ 11,980.00 | \$ 11,980.00 |
| Ending Balance | \$ 5,266.54 | \$ 6,546.47 | \$ 8,259.02 | \$ 7,700.45 | \$ 9,389.03 | \$ 8,341.66 | \$ 6,411.66 | \$ 8,411.66 | \$ 10,411.66 |
| % years expense | 41% | 63% | 75% | 63% | | 69% | 54% | 70% | 87% |

Notes:

- 1) All projections assume total paid membership = 400.
- 2) Misc. income and expense in 2015/16 includes hats